

# RMTAO 2013 Earnings Survey: Results Snapshot

The 2013 Earnings Survey results are quite detailed, as a result, a quick snapshot is provided below. If you are interested in reading more about the 2013 Earnings Survey, please contact the RMTAO directly.

## 2013 Results:

The average respondent is female, approximately 40 years of age, holds a College diploma, is an RMTAO member, lives in Central Ontario (includes the GTA) and has held their massage therapy certificate for 7-10 years.

- Average income earned in 2012 was roughly \$42,771 (before taxes).
- The majority of income (roughly 91%) is earned through direct patient care.
- The vast majority of respondents do not work outside of the practice of massage therapy.
- Direct patient care income for 2012 averaged \$39,163 (before taxes).
- The average rate per massage is \$76.00/hour.
- The remaining income from massage related services is most frequently earned through clinic management and teaching.
- Per week, RMTs spend an average of 21 hours on 'hands-on', direct patient care.
- The average volume of patients per week is 19.3.
- An average of 9.5 hours/week is spent on business activities.
- An average of 7.5 hours/week is spent on unpaid activities.
- Just over 50% of respondents indicated that they would like to spend roughly an additional 10 hours on direct patient care.
- 54% are satisfied with their pay, although they would like to work more hours (as noted above).

## Demographic info

### *Gender:*

83% of respondents were female and 17% were male.

### *Age:*

The median age of respondents is between 35-45 years old, for an average of 40.

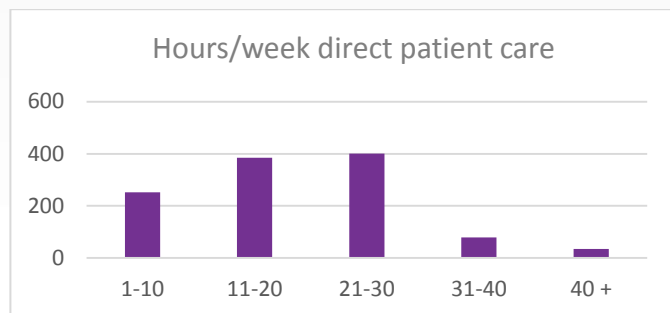
- The youngest respondent was 21.
- The eldest was 62.

## Compensation and working hours

Gross annual income for the 2012 calendar year from all sources:

- The average annual income from all sources for RMTs in 2012 is \$42,771.00. Note, average means the total value of responses divided by total number of responses.
- The highest income reported was \$220,000.
- Aside from 0, the lowest income reported was \$225.00.

Average hours per week providing direct patient care:



Average volume of patients/week?

- The average volume of patients seen per week is 19.3.

Average hourly rate per massage?

- The average hourly rate for massage is \$76.00.

How do patients pay for massage therapy services (5 = most frequent, 1 = least frequent)?

